## Economic Development

| Economic Development                   |         |
|--|---------|
| Boston Planning and Development Agency | 159     |
| Boston Planning and Development Ag     | ency160 |
| Consumer Affairs & Licensing           |         |
| Licensing                              |         |
| Consumer Affairs                       |         |
| Licensing Board                        |         |
| Office of Economic Development         | 177     |
| Economic Development                   |         |
| Equity & Inclusion                     |         |
| Small & Local Business                 |         |
| Office of Tourism                      |         |
| Administration                         |         |
| Film & Special Events                  |         |
| Tourism                                |         |
|  |         |

# Economic Development

## John Barros, Chief of Economic Development

### **Cabinet Mission**

The mission of the Economic Development Cabinet is to lead a broad effort to streamline and support areas of focus that contribute to Boston's economy including tourism, jobs and employment, business development, and real estate development. The cabinet will concern itself with increasing transparency and promoting accessibility for all Bostonians, especially womenand minority-owned businesses and local businesses, to share in and benefit from the economic boom in Boston.

| Operating Budget            |   | Total Actual '18  | Total Actual '19  | Total Approp<br>'20                                     | Total Budget '21  |
|-----------------------------|---|---|---|---|---|
|                             | Consumer Affairs & Licensing<br>Office of Economic Development<br>Office of Tourism<br><b>Total</b> | 1,151,753<br>2,339,129<br>1,134,560<br><b>4,625,442</b> | 1,222,148<br>3,506,339<br>1,333,809<br><b>6,062,296</b> | 1,353,512<br>3,446,210<br>1,545,854<br><b>6,345,576</b> | 1,486,453<br>5,403,599<br>1,651,973<br><b>8,542,025</b> |
| Capital Budget Expenditures |   | Actual '18  | Actual '19  | Estimated '20   | Projected '21   |
|                             | Boston Planning and Development<br>Agency   | 577,724   | 345,557   | 630,503   | 1,665,130   |
|                             | Total   | 577,724   | 345,557   | 630,503   | 1,665,130   |

| External Funds Expenditures |   | Total Actual '18              | Total Actual '19              | Total Approp<br>'20            | Total Budget '21               |
|-----------------------------|---|-------------------------------|-------------------------------|--------------------------------|--------------------------------|
| Office                      | umer Affairs & Licensing<br>e of Economic Development<br>e of Tourism | 55,193<br>4,152,880<br>90,898 | 65,004<br>3,777,706<br>45,010 | 64,000<br>4,800,691<br>150,000 | 64,557<br>5,772,365<br>150,000 |
| Total                       | Cabinet   | 4,298,971                     | 3,887,720                     | 5,014,691                      | 5,986,922                      |

# Boston Planning and Development Agency Operating Budget

#### Brian Golden, Director, Appropriation 171000

#### **Department Mission**

In partnership with communities, the BPDA plans Boston's future while respecting its past. We prepare our residents for new opportunities through training, human services and job creation. The BPDA guides physical, social, and economic change in Boston's neighborhoods and its downtown to shape a more prosperous, comfortable, and beautiful city for all.\*The Boston Planning and Development Agency's operating budget is not funded by the City's general fund but is included in the City's capital plan.

# Program 1. Boston Planning and Development Agency

## Brian Golden, Manager, Organization 171100

## **Program Description**

The BPDA Planning Department conducts comprehensive and strategic planning analyses on a citywide and neighborhood basis to manage the city's growth; promotes a high quality of urban design in the physical environment; encourages economic development and job creation; preserves and enhances Boston's character and public spaces; and produces public benefits for Boston's neighborhoods and residents.

# Boston Planning and Development Agency Capital Budget

### Overview

The Boston Planning & Development Agency, functioning as Boston's central planning organization, will continue providing inhouse planning expertise and will also help leverage the external resources necessary to shape Boston's future. The Capital Plan will support opportunities in commercial districts such as Dorchester avenue and Northern Avenue.

#### FY21 Major Initiatives

- Resurface Black Falcon Avenue and Terminal Street. Project also includes replacing sidewalk, installing ADA compliant pedestrian ramps and improving street lighting.
- Complete analysis of the transportation capacity and develop conceptual design and cost for future infrastructure improvements on Dorchester Avenue in South Boston.
- Complete design for infrastructure improvements at Long Wharf.

| Capital Budget Expenditures | Total Actual '18 | Total Actual '19 | Estimated '20 | Total Projected<br>'21 |
|-----------------------------|------------------|------------------|---------------|------------------------|
| Total Department            | 577,724          | 345,557          | 630,503       | 1,665,130              |

#### LONG WHARF

#### **Project Mission**

Develop design plans that address ongoing structural issues at Long Wharf related to flooding caused by high tides.

Managing Department, Boston Planning and Development Agency Status, In Design Location, Financial District/Downtown Operating Impact, No

#### Authorizations

|                                  |                                   |      | 1      | Non Capital |         |  |  |
|----------------------------------|-----------------------------------|------|--------|-------------|---------|--|--|
| Source                           | Existing                          | FY21 | Future | Fund        | Total   |  |  |
| City Capital                     | 300,000                           | 0    | 0      | 0           | 300,000 |  |  |
| Grants/Other                     | 0                                 | 0    | 0      | 0           | 0       |  |  |
| Total                            | 300,000                           | 0    | 0      | 0           | 300,000 |  |  |
| Expenditures (Actual and Planned | Expenditures (Actual and Planned) |      |        |             |         |  |  |
|                                  | Thru                              |      |        |             |         |  |  |
| Source                           | 6/30/19                           | FY20 | FY21   | FY22-25     | Total   |  |  |
| City Capital                     | 0                                 | 0    | 50,000 | 250,000     | 300,000 |  |  |
| Grants/Other                     | 0                                 | 0    | 0      | 0           | 0       |  |  |
| Total                            | 0                                 | 0    | 50,000 | 250,000     | 300,000 |  |  |

## LONG WHARF HARBORWALK SIGNAGE

#### **Project Mission**

Design interpretive and way finding signage that directs the public to the Harborwalk and nearby public amenities. **Managing Department**, Boston Planning and Development Agency **Status**, To Be Scheduled

## Location, Financial District/Downtown Operating Impact, No

| Authorizations    |                  |         |           |             |         |
|-------------------|------------------|---------|-----------|-------------|---------|
|                   |                  |         |           | Non Capital |         |
| Source            | Exist            | ing FY2 | 21 Future | Fund        | Total   |
| City Ca           | apital 150,0     | 000     | 0 0       | 0           | 150,000 |
| Grants            | /Other           | 0       | 0 0       | 0           | 0       |
| Total             | 150,0            | 000     | 0 0       | 0           | 150,000 |
| Expenditures (Act | ual and Planned) |         |           |             |         |
|                   | T                | nru     |           |             |         |
| Source            | 6/30             | /19 FY2 | 0 FY21    | FY22-25     | Total   |
| City Ca           | pital            | 0 10,00 | 0 140,000 | 0           | 150,000 |
| Grants            | /Other           | 0       | 0 0       | 0           | 0       |
| Total             |                  | 0 10,00 | 0 140,000 | 0           | 150,000 |

#### RFMP BLACK FALCON AVENUE AND TERMINAL STREET

#### **Project Mission**

Resurface Black Falcon Avenue and Terminal Street. Replace sidewalk and improve street lighting. Managing Department, Boston Planning and Development Agency Status, In Construction Location, South Boston Operating Impact, No

| Authorization | S                  |           |      |           |             |           |
|---------------|--------------------|-----------|------|-----------|-------------|-----------|
|               |                    |           |      |           | Non Capital |           |
| Sou           | urce               | Existing  | FY21 | Future    | Fund        | Total     |
| Cit           | y Capital          | 1,400,000 | 0    | 0         | 0           | 1,400,000 |
| Gra           | ants/Other         | 0         | 0    | 0         | 0           | 0         |
| Tot           | tal                | 1,400,000 | 0    | 0         | 0           | 1,400,000 |
| Expenditures  | (Actual and Planne | ed)       |      |           |             |           |
|               |                    | Thru      |      |           |             |           |
| Sou           | urce               | 6/30/19   | FY20 | FY21      | FY22-25     | Total     |
| Cit           | y Capital          | 0         | 0    | 1,100,000 | 300,000     | 1,400,000 |
| Gra           | ants/Other         | 0         | 0    | 0         | 0           | 0         |
| Tot           | tal                | 0         | 0    | 1,100,000 | 300,000     | 1,400,000 |

#### RFMP DRY DOCK AVENUE

#### **Project Mission**

Improve Dry Dock Avenue streetscape to the meet current standards for accessibility, promote multi-modal transit connectivity, and enhance climate resilience.

Managing Department, Boston Planning and Development Agency Status, New Project Location, South Boston Operating Impact, No

| Authorizations                   |          |      |        |             |         |  |  |
|----------------------------------|----------|------|--------|-------------|---------|--|--|
|                                  |          |      |        | Non Capital |         |  |  |
| Source                           | Existing | FY21 | Future | Fund        | Total   |  |  |
| City Capital                     | 400,000  | 0    | 0      | 0           | 400,000 |  |  |
| Grants/Other                     | 0        | 0    | 0      | 0           | 0       |  |  |
| Total                            | 400,000  | 0    | 0      | 0           | 400,000 |  |  |
| Expenditures (Actual and Planned | l)       |      |        |             |         |  |  |
|                                  | Thru     |      |        |             |         |  |  |
| Source                           | 6/30/19  | FY20 | FY21   | FY22-25     | Total   |  |  |
| City Capital                     | 0        | 0    | 50,000 | 350,000     | 400,000 |  |  |
| Grants/Other                     | 0        | 0    | 0      | 0           | 0       |  |  |
| Total                            | 0        | 0    | 50,000 | 350,000     | 400,000 |  |  |

#### **RFMP DRY-DOCK 4**

#### **Project Mission**

Develop a design for the permanent closure of the Dry-dock 4 caisson. Managing Department, Boston Planning and Development Agency Status, In Design Location, South Boston Operating Impact, No

#### Authorizations

|                                   |                                   |        | 1      | Non Capital |         |  |  |  |
|-----------------------------------|-----------------------------------|--------|--------|-------------|---------|--|--|--|
| Source                            | Existing                          | FY21   | Future | Fund        | Total   |  |  |  |
| City Capital                      | 250,000                           | 0      | 0      | 0           | 250,000 |  |  |  |
| Grants/Other                      | 0                                 | 0      | 0      | 0           | 0       |  |  |  |
| Total                             | 250,000                           | 0      | 0      | 0           | 250,000 |  |  |  |
| Expenditures (Actual and Planned) | Expenditures (Actual and Planned) |        |        |             |         |  |  |  |
|                                   | Thru                              |        |        |             |         |  |  |  |
| Source                            | 6/30/19                           | FY20   | FY21   | FY22-25     | Total   |  |  |  |
| City Capital                      | 124,800                           | 80,000 | 45,200 | 0           | 250,000 |  |  |  |
| Grants/Other                      | 0                                 | 0      | 0      | 0           | 0       |  |  |  |
| Total                             | 124,800                           | 80,000 | 45,200 | 0           | 250,000 |  |  |  |
|                                   |                                   |        |        |             |         |  |  |  |

#### **RFMP PIER 6**

### **Project Mission**

Develop design plans for the replacement of the Pier 6 steel bulkhead. Managing Department, Boston Planning and Development Agency Status, In Design Location, South Boston Operating Impact, No

| Authorizations                   |          |         |        |             |         |
|----------------------------------|----------|---------|--------|-------------|---------|
|                                  |          |         |        | Non Capital |         |
| Source                           | Existing | FY21    | Future | Fund        | Total   |
| City Capital                     | 400,000  | 0       | 0      | 0           | 400,000 |
| Grants/Other                     | 0        | 0       | 0      | 0           | 0       |
| Total                            | 400,000  | 0       | 0      | 0           | 400,000 |
| Expenditures (Actual and Planned | )        |         |        |             |         |
|                                  | Thru     |         |        |             |         |
| Source                           | 6/30/19  | FY20    | FY21   | FY22-25     | Total   |
| City Capital                     | 99,000   | 250,000 | 51,000 | 0           | 400,000 |
| Grants/Other                     | 0        | 0       | 0      | 0           | 0       |
| Total                            | 99,000   | 250,000 | 51,000 | 0           | 400,000 |

#### **RFMP RESILIENCY IMPROVEMENTS**

#### **Project Mission**

Climate resilience improvements at the Raymond Flynn Marine Park. Managing Department, Boston Planning and Development Agency Status, In Design Location, South Boston Operating Impact, No

#### Authorizations

|         |                                   |           |      |         | Non Capital |           |  |  |
|---------|-----------------------------------|-----------|------|---------|-------------|-----------|--|--|
|         | Source                            | Existing  | FY21 | Future  | Fund        | Total     |  |  |
|         | City Capital                      | 2,075,000 | 0    | 0       | 0           | 2,075,000 |  |  |
|         | Grants/Other                      | 0         | 0    | 0       | 0           | 0         |  |  |
|         | Total                             | 2,075,000 | 0    | 0       | 0           | 2,075,000 |  |  |
| Expendi | Expenditures (Actual and Planned) |           |      |         |             |           |  |  |
|         |                                   | Thru      |      |         |             |           |  |  |
|         | Source                            | 6/30/19   | FY20 | FY21    | FY22-25     | Total     |  |  |
|         | City Capital                      | 0         | 0    | 150,000 | 1,925,000   | 2,075,000 |  |  |
|         | Grants/Other                      | 0         | 0    | 0       | 0           | 0         |  |  |
|         | Total                             | 0         | 0    | 150,000 | 1,925,000   | 2,075,000 |  |  |
|         |                                   |           |      |         |             |           |  |  |

#### SOUTH BOSTON DORCHESTER AVENUE TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for the South Boston Dorchester Avenue study area.

Managing Department, Boston Planning and Development Agency Status, Study Underway

## Location, South Boston Operating Impact, No

| Authorizations                   |          |      |        |             |         |  |  |
|----------------------------------|----------|------|--------|-------------|---------|--|--|
|                                  |          |      |        | Non Capital |         |  |  |
| Source                           | Existing | FY21 | Future | Fund        | Total   |  |  |
| City Capital                     | 250,000  | 0    | 0      | 0           | 250,000 |  |  |
| Grants/Other                     | 0        | 0    | 0      | 0           | 0       |  |  |
| Total                            | 250,000  | 0    | 0      | 0           | 250,000 |  |  |
| Expenditures (Actual and Planned | )        |      |        |             |         |  |  |
|                                  | Thru     |      |        |             |         |  |  |
| Source                           | 6/30/19  | FY20 | FY21   | FY22-25     | Total   |  |  |
| City Capital                     | 0        | 0    | 50,000 | 200,000     | 250,000 |  |  |
| Grants/Other                     | 0        | 0    | 0      | 0           | 0       |  |  |
| Total                            | 0        | 0    | 50,000 | 200,000     | 250,000 |  |  |

## STRATEGIC PLANNING AREA TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for Washington Street in Jamaica Plain/Roxbury, Glovers Corner in Dorchester, and Nubian Square in Roxbury. **Managing Department**, Boston Planning and Development Agency **Status**, Study Underway **Location**, Various neighborhoods **Operating Impact**, No

#### Authorizations

|   |  |   |                               |                               | Non Capital            |            |
|---|--|---|-------------------------------|-------------------------------|------------------------|------------|
| Sour  | ce   | Existing  | FY21                          | Future                        | Fund                   | Total      |
| City  | Capital  | 250,000   | 0                             | 0                             | 0                      | 250,000    |
| Gran  | nts/Other  | 0   | 0                             | 0                             | 0                      | 0          |
| Tota  | ıl   | 250,000   | 0                             | 0                             | 0                      | 250,000    |
| Expenditures (A   | Actual and Planned   | 1)  |                               |                               |                        |            |
|   |  | Thru  |                               |                               |                        |            |
| Sour  | ce   | 6/30/19   | FY20                          | FY21                          | FY22-25                | Total      |
| City  | Capital  | 146,070   | 75,000                        | 28,930                        | 0                      | 250,000    |
| Gran  | nts/Other  | 0   | 0                             | 0                             | 0                      | 0          |
| Tota  | l  | 146,070   | 75,000                        | 28,930                        | 0                      | 250,000    |
| <u>Gran</u><br>Tota<br>Expenditures (4<br>Soun<br>City<br><u>Gran</u> | nts/Other<br>ll<br>Actual and Planned<br>rce<br>Capital<br>nts/Other | 0<br>250,000<br>i)<br>Thru<br>6/30/19<br>146,070<br>0 | 0<br>0<br>FY20<br>75,000<br>0 | 0<br>0<br>FY21<br>28,930<br>0 | 0<br>0<br>FY22-25<br>0 | 250<br>250 |

# Consumer Affairs & Licensing Operating Budget

#### Kathleen Joyce, Director, Appropriation 114000

#### **Department Mission**

The Consumer Affairs & Licensing Department contributes to the overall mission of improving the quality of life in the City of Boston by maintaining safety and order in the restaurant community through the licensing of entertainment activities and monitoring compliance with relevant laws. The office also educates and mediates on behalf of Boston area consumers in order to facilitate successful resolution of consumer related complaints. The Licensing Board grants and regulates various types of alcohol, food licenses and other licenses for restaurants, nightclubs, private clubs, liquor stores. The Licensing Board consists of 3 Commissioners appointed by the Mayor. Boston Police officers support the office and report violations of the alcoholic and other laws of the Commonwealth. The Licensing Board holds hearings on these violations and issues penalties.

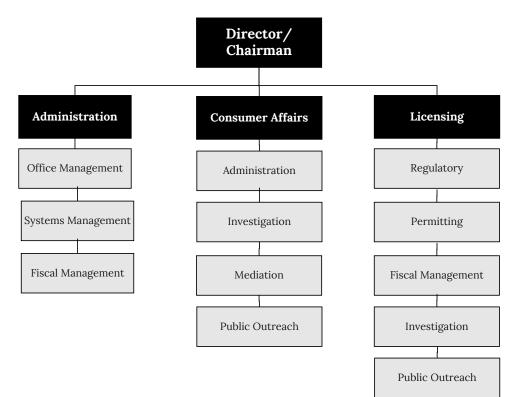
## **Selected Performance Goals**

#### **Consumer Affairs**

- Close cases in a short amount of time for better service to consumers.
- More resolved cases from consumer complaints filed with our department.
- To track cases closed per month.

| Operating Budget      | Program Name                           | Total Actual '18     | Total Actual '19    | Total Approp<br>'20 | Total Budget '21    |
|-----------------------|--|----------------------|---------------------|---------------------|---------------------|
|                       | Consumer Licensing<br>Consumer Affairs | 393,902<br>155,534   | 498,850<br>105,605  | 405,142<br>116,338  | 373,007<br>194,311  |
|                       | Licensing Board                        | 602,317              | 617,693             | 832,032             | 919,135             |
|                       | Total                                  | 1,151,753            | 1,222,148           | 1,353,512           | 1,486,453           |
| External Funds Budget | Fund Name                              | Total Actual '18     | Total Actual '19    | Total Approp<br>'20 | Total Budget '21    |
|                       | Local Consumer Aid Fund                | 55,193               | 65,004              | 64,000              | 64,557              |
|                       | Total                                  | 55,193               | 65,004              | 64,000              | 64,557              |
| Operating Budget      |  | Actual '18           | Actual '19          | Approp '20          | Budget '21          |
|                       | Personnel Services<br>Non Personnel    | 1,042,041<br>109,712 | 1,174,402<br>47,746 | 1,306,487<br>47,025 | 1,441,308<br>45,145 |
|                       | Total                                  | 1,151,753            | 1,222,148           | 1,353,512           | 1,486,453           |

## Consumer Affairs & Licensing Operating Budget



### **Authorizing Statutes**

- Enabling Legislation, CBC Ord. §§ 15-5.1-15-5.2.
- Dancing Halls, M.G.L.A. c. 136, § 4.
- Commonly Used Provisions, M.G.L.A. c.140, §§ 177A, 181, 183A, 185H.
- Theatrical Exhibitions and Public Amusements, CBC Ord. §§ 17-13.1-17-13.5.
- Consumer Protection, M.G.L.A. c.93A, § 9.
- 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority) 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority).
- 2014 Mass. Acts ch. 312 ss. 1-2.
- 2015 Mass. Acts ch. 119 ss. 18-19,32-33.
- M.G.L.A. c. 138 ss. 12,14,15,17,23,34,64 67.
- M.G.L.A. c. 140 ss. 1-7,9-12,22-32,177, 1851.

## **Description of Services**

The Consumer Affairs and Licensing Department is responsible for licensing and regulating all forms of entertainment, alcohol, cannabis and food within Boston. The Office processes new applications and renewals, inspects premises, and holds hearings on licensing requests and violations. The Office also educates and mediates on behalf of Boston area consumers.

# Department History

| Personnel Services  | FY18 Expenditure   | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted   | Inc/Dec 20 vs 21   |
|---|--|--|--|--|--|
| 51000 Permanent Employees<br>51100 Emergency Employees  | 1,004,628<br>0   | 1,137,086<br>5,194   | 1,298,946<br>7,541   | 1,433,767<br>7,541   | 134,821<br>0   |
| 51200 Overtime  | 0  | 0  | 0  | 0  | 0  |
| 51600 Unemployment Compensation<br>51700 Workers' Compensation  | 0<br>37,413  | 0<br>32,122  | 0  | 0  | 0<br>0   |
| Total Personnel Services  | 1,042,041  | 1,174,402  | 1,306,487  | 1,441,308  | 134,821  |
| Contractual Services  | FY18 Expenditure   | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted   | Inc/Dec 20 vs 21   |
| 52100 Communications  | 1,269  | 3,138  | 1,550  | 3,150  | 1,600  |
| 52200 Utilities   | 0  | 0  | 0  | 0  | 0  |
| 52400 Snow Removal<br>52500 Garbage/Waste Removal   | 0  | 0<br>0   | 0  | 0  | 0<br>0   |
| 52600 Repairs Buildings & Structures  | 0  | 0  | 0  | 0  | 0  |
| 52700 Repairs & Service of Equipment  | 887  | 200  | 1,000  | 1,000  | 0  |
| 52800 Transportation of Persons<br>52900 Contracted Services  | 705<br>5,006   | 692<br>5,514   | 800<br>8,800   | 800<br>6,580   | 0<br>-2,220  |
| Total Contractual Services  | 7,867  | 9,544  | 12,150   | 11,530   | -620   |
| Supplies & Materials  | FY18 Expenditure   | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted   | Inc/Dec 20 vs 21   |
| 53000 Auto Energy Supplies  | 0  | 0  | 0  | 0  | 0  |
| 53200 Food Supplies   | 0  | 0  | 0  | 0  | 0  |
| 53400 Custodial Supplies<br>53500 Med, Dental, & Hosp Supply  | 0  | 0  | 0  | 0  | 0<br>0   |
| 53600 Office Supplies and Materials   | 17,726   | 19,556   | 22,350   | 19,050   | -3,300   |
| 53700 Clothing Allowance<br>53800 Educational Supplies & Mat  | 1,000  | 1,000<br>0   | 1,250<br>0   | 1,250<br>0   | 0<br>0   |
|   | 0  |  |  |  | 0  |
| 53900 Misc Supplies & Materials   | 0  | 0  | 0  | 0  | 0  |
| 53900 Misc Supplies & Materials<br>Total Supplies & Materials   | 0<br>18,726  | 0<br>20,556  | 0<br>23,600  | 0<br>20,300  | 0<br>-3,300  |
|   |  |  | -  |  |  |
| Total Supplies & Materials  | 18,726   | 20,556   | 23,600   | 20,300   | -3,300   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities  | 18,726<br>FY18 Expenditure<br>67,350<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0   | 23,600<br>FY20 Appropriation<br>0<br>0   | 20,300<br>FY21 Adopted<br>0<br>0   | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans   | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0   | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0  | 20,300<br>FY21 Adopted<br>0<br>0<br>0  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0  |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities  | 18,726<br>FY18 Expenditure<br>67,350<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0   | 23,600<br>FY20 Appropriation<br>0<br>0   | 20,300<br>FY21 Adopted<br>0<br>0   | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges   | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>0<br>12,681   | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785   | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275   | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig   | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275   | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275   | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0<br>0   | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275<br>11,275  | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315<br>13,315<br>FY21 Adopted   | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040   |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment   | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>0<br>2,660  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0<br>2,746  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275<br>11,275<br>11,275<br>0<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315<br>13,315<br>13,315<br>0<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>2,040<br>2,040<br>2,040                                       |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase<br>55600 Office Furniture & Equipment<br>55900 Misc Equipment  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>2,660<br>428   | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>2,746<br>0  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275<br>11,275<br>11,275<br>0<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315<br>13,315<br>13,315<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                           | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>2,040<br>2,040<br>2,040<br>0<br>0<br>0<br>0<br>0<br>0    |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>2,660<br>428<br>3,088  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0<br>0<br>2,746<br>0<br>2,746  | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>10<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>2,040<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0       |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase<br>55600 Office Furniture & Equipment<br>55900 Misc Equipment<br>Total Equipment<br>Total Equipment  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>2,660<br>428<br>3,088<br>FY18 Expenditure   | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746   | 23,600  FY20 Appropriation  0  0  0  0  11,275  11,275  11,275  10  FY20 Appropriation  0  0  0  0  0  0  0  0  0  0  0  0  0  | 20,300     FY21 Adopted  | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>1nc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase<br>55600 Office Furniture & Equipment<br>55900 Misc Equipment<br>Total Equipment<br>Other<br>56200 Special Appropriation   | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>2,660<br>428<br>3,088<br>FY18 Expenditure<br>0  | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>0<br>2,746<br>0<br>0<br>2,746<br>0<br>0<br>0<br>2,746<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 23,600 FY20 Appropriation  | 20,300<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>13,315<br>13,315<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               | -3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>1<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase<br>55600 Office Furniture & Equipment<br>55900 Misc Equipment<br>Total Equipment<br>Total Equipment<br>Other<br>56200 Special Appropriation<br>57200 Structures & Improvements<br>58000 Land & Non-Structure | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>2,660<br>428<br>3,088<br>FY18 Expenditure   | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746   | 23,600  FY20 Appropriation  0  0  0  0  11,275  11,275  11,275  10  FY20 Appropriation  0  0  0  0  0  0  0  0  0  0  0  0  0  | 20,300     FY21 Adopted  | 3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>1nc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase<br>55600 Office Furniture & Equipment<br>55900 Misc Equipment<br>Total Equipment<br>Other<br>56200 Special Appropriation<br>57200 Structures & Improvements  | 18,726<br>FY18 Expenditure<br>67,350<br>0<br>0<br>0<br>0<br>12,681<br>80,031<br>FY18 Expenditure<br>0<br>0<br>2,660<br>428<br>3,088<br>FY18 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 20,556<br>FY19 Expenditure<br>3,115<br>0<br>0<br>0<br>0<br>0<br>0<br>11,785<br>14,900<br>FY19 Expenditure<br>0<br>0,746<br>0<br>2,746<br>0<br>2,746<br>0<br>2,746<br>0<br>0<br>2,746<br>0<br>0<br>0,746<br>0<br>0<br>0,746<br>0<br>0<br>0,746<br>0<br>0<br>0,746<br>0<br>0<br>0,746<br>0<br>0<br>0<br>0,746<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0         | 23,600<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>11,275<br>10,0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 20,300     FY21 Adopted  | 3,300<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>2,040<br>2,040<br>2,040<br>1nc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  |

## Department Personnel

| Title                               | Union<br>Code | Grade | Position | FY21 Salary | Title                                       | Union<br>Code | Grade | Position | FY21 Salary |
|-------------------------------------|---------------|-------|----------|-------------|---|---------------|-------|----------|-------------|
| Adm Asst                            | CLIA          | 15    | 1.00     |             | Commune Internet internet                   | MVC           | 17    | 1.00     | F0.071      |
| Adin Asst                           | SU4           | 15    | 1.00     | 65,516      | Consumer Investigator                       | MYG           | 17    | 1.00     | 58,971      |
| Admin Asst (Law)                    | SU4           | 16    | 1.00     | 63,607      | Exec Dir of Consumer Affairs &<br>Licensing | CDH           | NG    | 1.00     | 143,393     |
| Assistant Director of<br>Operations | MYO           | 08    | 1.00     | 84,970      | Head Administrative Clerk                   | SU4           | 14    | 3.00     | 168,409     |
| Board Member (Cannabis)             | EXO           | NG    | 4.00     | 48,000      | Licensing Investigator II                   | MYG           | 17    | 1.00     | 58,534      |
| Board Secretary                     | EXM           | NG    | 1.00     | 92,754      | Prj Manager                                 | MYO           | 08    | 1.00     | 82,945      |
| Chairperson of LBD                  | CDH           | NG    | 1.00     | 130,357     | Receptionist/Secretary                      | MYG           | 14    | 1.00     | 44,637      |
| Chief of Staff                      | MYN           | NG    | 1.00     | 86,938      | Sr Personnel Officer (PWD)                  | SE1           | 06    | 1.00     | 90,319      |
| Commissioner (LBD)                  | CDH           | NG    | 2.00     | 170,468     | Staff – Asst                                | MYN           | NG    | 1.00     | 93,643      |
|                                     |               |       |          |             | Total                                       |               |       | 22       | 1,483,461   |

| FY21 Total Request    | 1,433,766 |
|-----------------------|-----------|
| Salary Savings        | -114,252  |
| Chargebacks           | 0         |
| Other                 | 64,557    |
| Differential Payments | 0         |
|                       |           |

# External Funds History

| Personnel Services   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
|--|------------------|------------------|--------------------|--------------|------------------|
| 51000 Permanent Employees  | 55,339           | 58,521           | 64,000             | 64,557       | 557              |
| 51100 Emergency Employees<br>51200 Overtime                                  | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 51300 Part Time Employees  | 0                | 0                | 0                  | 0            | 0                |
| 51400 Health Insurance<br>51500 Pension & Annuity                            | -134<br>0        | 625<br>0         | 0<br>0             | 0<br>0       | 0<br>0           |
| 51600 Unemployment Compensation  | 0                | 0                | 0                  | 0            | 0                |
| 51700 Workers' Compensation<br>51800 Indirect Costs                          | 0                | 0<br>5,800       | 0                  | 0<br>0       | 0<br>0           |
| 51900 Medicare   | -12              | 58               | 0                  | 0            | 0                |
| Total Personnel Services   | 55,193           | 65,004           | 64,000             | 64,557       | 557              |
| Contractual Services   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 52100 Communications   | 0                | 0                | 0                  | 0            | 0                |
| 52200 Utilities<br>52400 Snow Removal  | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 52500 Garbage/Waste Removal  | 0                | 0                | 0                  | 0            | 0                |
| 52600 Repairs Buildings & Structures<br>52700 Repairs & Service of Equipment | 0                | 0<br>0           | 0                  | 0            | 0<br>0           |
| 52800 Transportation of Persons  | 0                | 0                | 0                  | 0            | 0                |
| 52900 Contracted Services<br>Total Contractual Services                      | 0<br>0           | 0<br>0           | 0                  | 0<br>0       | 0                |
| Supplies & Materials   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
|  |                  | -                |                    |              | · ·              |
| 53000 Auto Energy Supplies<br>53200 Food Supplies                            | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 53400 Custodial Supplies   | 0                | 0                | 0                  | 0            | 0                |
| 53500 Med, Dental, & Hosp Supply<br>53600 Office Supplies and Materials      | 0                | 0<br>0           | 0<br>0             | 0            | 0<br>0           |
| 53700 Clothing Allowance   | 0                | 0                | 0                  | 0            | 0                |
| 53800 Educational Supplies & Mat<br>53900 Misc Supplies & Materials          | 0                | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| Total Supplies & Materials   | 0                | 0                | 0                  | 0            | 0                |
| Current Chgs & Oblig   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 54300 Workers' Comp Medical  | 0                | 0                | 0                  | 0            | 0                |
| 54400 Legal Liabilities  | 0                | 0                | 0                  | 0            | 0                |
| 54600 Current Charges H&I<br>54700 Indemnification                           | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 54800 Reserve Account  | 0                | 0                | 0                  | 0            | 0                |
| 54900 Other Current Charges<br>Total Current Chgs & Oblig                    | 0<br>0           | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| Equipment  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 55000 Automotive Equipment   | 0                | 0                | 0                  | 0            | 0                |
| 55400 Lease/Purchase   | 0                | 0                | 0                  | 0            | 0                |
| 55600 Office Furniture & Equipment<br>55900 Misc Equipment                   | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| Total Equipment  | 0                | 0                | 0                  | 0            | 0                |
| Other  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 56200 Special Appropriation  | 0                | 0                | 0                  | 0            | 0                |
| 57200 Structures & Improvements  | 0                | 0                | 0                  | 0            | 0                |
| 58000 Land & Non-Structure<br>Total Other                                    | 0                | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| Grand Total  |                  | 65,004           | 64,000             |              | 557              |
|  | 55,193           | 03,004           | 04,000             | 64,557       | 557              |

## External Funds Personnel

| Title | Union<br>Code Grade | Position | FY21 Salary | Title                 | Union<br>Code | Grade | Position | FY21 Salary |
|-------|---------------------|----------|-------------|-----------------------|---------------|-------|----------|-------------|
|       |                     |          |             |                       |               |       |          |             |
|       |                     |          |             | Staff Asst            | MYO           | 05    | 1.00     | 64,557      |
|       |                     |          |             | Total                 |               |       | 1        | 64,557      |
|       |                     |          |             |                       |               |       |          |             |
|       |                     |          |             | Adjustments           |               |       |          |             |
|       |                     |          |             | Differential Payments |               |       |          | 0           |
|       |                     |          |             | Other                 |               |       |          | 0           |
|       |                     |          |             | Chargebacks           |               |       |          | 0           |
|       |                     |          |             | Salary Savings        |               |       |          | 0           |
|       |                     |          |             | FY21 Total Request    |               |       |          | 64,557      |

# Program 1. Consumer Licensing

## Kathleen Joyce, Director, Organization 114100

### **Program Description**

The Licensing Program maintains safety and order throughout the City neighborhoods by licensing entertainment activities and maintaining compliance with relevant laws. The Licensing Division processes new applications and renewals, inspects premises and holds hearings on licensing requests and violations. The Licensing Division works closely with the Boston Police Department and neighborhood organizations.

| Operating Budget                    | Actual '18          | Actual '19       | Approp '20        | Budget '21       |
|-------------------------------------|---------------------|------------------|-------------------|------------------|
| Personnel Services<br>Non Personnel | s 383,657<br>10,245 | 491,394<br>7,456 | 393,467<br>11,675 | 364,167<br>8,840 |
| Total                               | 393,902             | 498,850          | 405,142           | 373,007          |

## Program 2. Consumer Affairs

## Kathleen Joyce, Director, Organization 114200

## **Program Description**

The Consumer Affairs Program educates, advocates and mediates on behalf of Boston consumers. The office monitors businesses to deter unfair and deceptive business practices affecting consumers and serves as a resource to the Mayor's Office on consumer issues. The office works closely with the Office of the Attorney General.

| Opera  | ting Budget         |   | Actual '18        | Actual '19       | Approp '20       | Budget '21       |
|--------|---------------------|---|-------------------|------------------|------------------|------------------|
|        |                     | Personnel Services<br>Non Personnel               | 88,083<br>67,451  | 102,490<br>3,115 | 114,938<br>1,400 | 193,111<br>1,200 |
|        |                     | Total   | 155,534           | 105,605          | 116,338          | 194,311          |
| Perfor | mance               |   |                   |                  |                  |                  |
| Goal:  | Close cases in a sh | ort amount of time for better service             | to consumers      |                  |                  |                  |
|        |                     | Performance Measures                              | Actual '18        | Actual '19       | Projected '20    | Target '21       |
|        |                     | Average days until case results are communicated  | 43.1              | 60               | 49               | 40               |
| Goal:  | More resolved case  | es from consumer complaints filed wi              | th our department |                  |                  |                  |
|        |                     | Performance Measures                              | Actual '18        | Actual '19       | Projected '20    | Target '21       |
|        |                     | Money refunded to consumers through CAL mediation | 369,881           | 83,461           | 285,206          | 200,000          |
| Goal:  | To track cases clos | ed per month                                      |                   |                  |                  |                  |
|        |                     | Performance Measures                              | Actual '18        | Actual '19       | Projected '20    | Target '21       |
|        |                     | Number of consumer cases closed                   | 432               | 799              | 915              | 600              |

# Program 3. Licensing Board

## Kathleen Joyce, Director, Organization 114300

## **Program Description**

The Licensing Program regulates all licenses for retail sales of alcoholic and non-alcoholic beverages, restaurant food, and lodgings. The Licensing Board conducts business hearings, disciplinary hearings, and public meetings. This program performs outreach to the community to inform citizens of the work of the Licensing Board. This program also includes the Boston Cannabis Board.

| Operating Budget                    | Actual '18        | Actual '19        | Approp '20        | Budget '21        |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|
| Personnel Services<br>Non Personnel | 570,301<br>32,016 | 580,518<br>37,175 | 798,082<br>33,950 | 884,030<br>35,105 |
| Total                               | 602,317           | 617,693           | 832,032           | 919,135           |

## **External Funds Projects**

## Local Consumer Aid Fund Grant

## **Project Mission**

This grant from the Massachusetts Attorney General's Office is issued annually to the Mayor's Office of Consumer Affairs and Licensing for mediation and resolution of consumer complaints for residents of the City of Boston.

# Office of Economic Development Operating Budget

## John F. Barros, Director, Appropriation 182000

#### **Department Mission**

The mission of the Office of Economic Development is to increase accessibility for all Bostonians to share in and benefit from the economic boom in Boston. This includes increasing construction employment opportunities for Boston's residents, minorities and women as well as advocating on behalf of minority and women-owned business enterprises (MWBEs) and small and Boston-based business enterprises (SLBEs) to help them compete for City contracts.

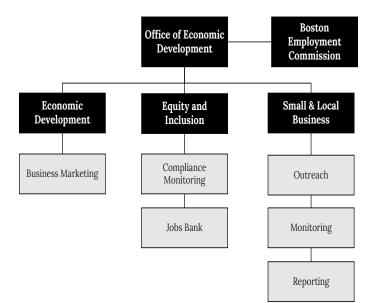
## Selected Performance Goals

#### **Equity & Inclusion**

- Develop Pathways to Overcome Income and Wealth Disparity.
- **Small & Local Business**
- Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow.
- Develop Pathways to Overcome Income and Wealth Disparity.

| Operating Budget | Program Name   | Total Actual '18              | Total Actual '19                  | Total Approp<br>'20                 | Total Budget '21                  |
|------------------|--|-------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
|                  | Economic Development<br>Equity & Inclusion<br>Small & Local Business | 803,032<br>601,642<br>934,455 | 1,773,590<br>705,653<br>1,027,096 | 1,187,045<br>1,147,738<br>1,111,427 | 1,031,032<br>3,615,901<br>756,666 |
|                  | Total  | 2,339,129                     | 3,506,339                         | 3,446,210                           | 5,403,599                         |
| Operating Budget |  | Actual '18                    | Actual '19                        | Approp '20                          | Budget '21                        |
|                  | Personnel Services<br>Non Personnel                                  | 1,831,339<br>507,790          | 2,566,251<br>940,088              | 2,596,271<br>849,939                | 3,518,159<br>1,885,440            |
|                  | Total  | 2,339,129                     | 3,506,339                         | 3,446,210                           | 5,403,599                         |

# Office of Economic Development Operating Budget



## **Description of Services**

The Office of Economic Development helps support new business development, ensures pathways to careers and seeks to streamline business permitting and licensing. The Office monitors compliance with Equity & Inclusion to increase the level of Boston residents working on construction projects. The Jobs Bank assists Boston residents, minorities and women who are seeking construction employment and contractors who are seeking to employ Boston residents, minorities and women on monitored projects. The Small and Local Business Enterprise program assists City departments to contract with minority and women-owned businesses and small and Boston-based businesses. The Office provides outreach to minority, women, small and local businesses and assistance to City departments. It also monitors the performance of City departments and produces quarterly and annual performance reports. The Office promotes MWBE and SLBE participation on all City of Boston construction projects.

# Department History

| Personnel Services   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation  | FY21 Adopted   | Inc/Dec 20 vs 21  |
|--|---|--|---|--|---|
| 51000 Permanent Employees<br>51100 Emergency Employees<br>51200 Overtime<br>51600 Unemployment Compensation<br>51700 Workers' Compensation   | 1,810,904<br>13,590<br>0<br>6,845<br>0  | 2,566,251<br>0<br>0<br>0<br>0<br>0   | 2,572,690<br>23,581<br>0<br>0<br>0  | 3,465,628<br>16,516<br>0<br>0<br>36,015  | 892,938<br>-7,065<br>0<br>0<br>36,015   |
| Total Personnel Services   | 1,831,339   | 2,566,251  | 2,596,271   | 3,518,159  | 921,888   |
| Contractual Services   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation  | FY21 Adopted   | Inc/Dec 20 vs 21  |
| 52100 Communications<br>52200 Utilities<br>52400 Snow Removal<br>52500 Garbage/Waste Removal<br>52600 Repairs Buildings & Structures<br>52700 Repairs & Service of Equipment<br>52800 Transportation of Persons<br>52900 Contracted Services<br>Total Contractual Services   | 7,206<br>0<br>0<br>0<br>8,216<br>21,978<br>406,729<br>444,129   | $10,323 \\ 0 \\ 0 \\ 21,677 \\ 4,628 \\ 26,877 \\ 760,839 \\ 824,344$  | 8,064<br>0<br>0<br>23,061<br>9,400<br>43,222<br>706,593<br>790,340  | $\begin{array}{c} 15,714\\ 0\\ 0\\ 23,061\\ 9,400\\ 5,790\\ 1,770,880\\ 1,824,845\end{array}$  | 7,650 $0$ $0$ $0$ $0$ $-37,432$ $1,064,287$ $1,034,505$   |
| Supplies & Materials   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation  | FY21 Adopted   | Inc/Dec 20 vs 21  |
| 53000 Auto Energy Supplies<br>53200 Food Supplies<br>53400 Custodial Supplies<br>53500 Med, Dental, & Hosp Supply<br>53600 Office Supplies and Materials<br>53700 Clothing Allowance<br>53800 Educational Supplies & Mat   | 0<br>3,649<br>0<br>21,142<br>5,250<br>0   | 0<br>14,878<br>0<br>0<br>11,798<br>2,800<br>0  | 0<br>16,685<br>0<br>0<br>10,000<br>3,125<br>0   | 0<br>13,685<br>0<br>0<br>10,000<br>3,125<br>0  | 0<br>-3,000<br>0<br>0<br>0<br>0<br>0<br>0   |
| 53900 Misc Supplies & Materials<br>Total Supplies & Materials  | 1,213<br>31,254   | 0<br>29,476  | 1,430<br>31,240   | 1,430<br>28,240  | 0<br>-3,000   |
|  |   |  | ,   |  |   |
| Total Supplies & Materials   | 31,254  | 29,476   | 31,240  | 28,240   | -3,000  |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges  | 31,254<br><b>FY18 Expenditure</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>21,214  | 29,476<br>FY19 Expenditure<br>4,431<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>36,070   | 31,240<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>24,359   | 28,240<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>28,155   | -3,000<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>3,796  |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig  | 31,254<br><b>FY18 Expenditure</b><br>0<br>0<br>0<br>0<br>0<br>0<br>21,214<br>21,214   | 29,476<br>FY19 Expenditure<br>4,431<br>0<br>0<br>0<br>0<br>0<br>0<br>36,070<br>40,501  | 31,240<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>24,359<br>24,359   | 28,240<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>28,155<br>28,155  | -3,000<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>3,796<br>3,796  |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment                 | 31,254<br>FY18 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>21,214<br>21,214<br>21,214<br>21,214<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 29,476<br>FY19 Expenditure<br>4,431<br>0<br>0<br>0<br>0<br>0<br>36,070<br>40,501<br>FY19 Expenditure<br>0<br>0<br>12,426<br>33,341           | 31,240<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>24,359<br>24,359<br>24,359<br>24,359<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                | 28,240<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>28,155<br>28,155<br>28,155<br>28,155<br>5<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | -3,000<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>3,796<br>3,796<br>3,796<br>3,796<br>3,796                                     |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment | 31,254<br>FY18 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>21,214<br>21,214<br>21,214<br>21,214<br>0<br>0<br>0<br>0<br>0<br>1,1193<br>11,193                     | 29,476<br>FY19 Expenditure<br>4,431<br>0<br>0<br>0<br>0<br>0<br>36,070<br>40,501<br>FY19 Expenditure<br>0<br>0<br>12,426<br>33,341<br>45,767 | 31,240<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>24,359<br>24,359<br>24,359<br>24,359<br>24,359<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 28,240<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>28,155<br>28,155<br>28,155<br>28,155<br>28,155<br>28,155<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0       | -3,000<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>3,796<br>3,796<br>3,796<br>3,796<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |

## Department Personnel

| Title   | Union<br>Code | Grade | Position | FY21 Salary | Title                      | Union<br>Code | Grade | Position | FY21 Salary |
|---|---------------|-------|----------|-------------|----------------------------|---------------|-------|----------|-------------|
|   |               |       |          |             |                            |               |       |          |             |
| Adm Asst  | SU4           | 15    | 1.00     | 59,391      | Prin Accountant            | SU4           | 16    | 1.00     | 54,926      |
| Admin Asst (M/Wbe)                              | SU4           | 16    | 2.00     | 148,416     | Prin Admin Assistant       | SE1           | 08    | 1.00     | 108,468     |
| Administ.Assist                                 | EXM           | 19    | 0.10     | 6,189       | Prin AdminAsst             | EXM           | 08    | 1.00     | 105,822     |
| Dep Dir   | EXM           | NG    | 0.50     | 48,418      | Prin Research Analyst      | SE1           | 06    | 1.00     | 90,319      |
| Design Services Manager                         | SU2           | 24    | 0.10     | 10,545      | Principal_Clerk            | SU4           | 10    | 1.00     | 51,837      |
| Dir of Outreach & Engagement                    | MYN           | NG    | 1.00     | 103,079     | Prog_Asst                  | SU2           | 19    | 0.30     | 21,345      |
| Director of Operations                          | MYO           | 12    | 1.00     | 87,023      | Program Assistant I        | SU5           | 03    | 1.00     | 71,435      |
| Economic Development Chief                      | CDH           | NG    | 1.00     | 161,442     | Sr Adm Analyst             | SE1           | 06    | 1.00     | 82,896      |
| International Partnerships Mg                   | EXM           | NG    | 1.00     | 90,180      | Sr Adm Asst (WC)           | SE1           | 06    | 1.00     | 90,319      |
| Mobile Enterprises Mgr<br>Neighborhood Business | MYO           | 09    | 1.00     | 67,132      | Sr Business Manager        | SU2           | 23    | 0.10     | 8,791       |
| Manager   | SU2           | 22    | 0.60     | 45,734      | Sr Neigh Business Mgr      | SU2           | 24    | 0.10     | 10,545      |
| Operations Manager                              | EXM           | 25    | 0.10     | 9,435       | Sr Program Manager         | SU2           | 23    | 0.10     | 9,755       |
| Operations Mgr                                  | EXM           | NG    | 1.00     | 63,847      | Sr Research Analyst (BRJP) | SU4           | 18    | 5.00     | 448,515     |
| Operations Specialist                           | MYN           | NG    | 0.10     | 11,476      | Staff Assist I             | MYO           | 04    | 1.00     | 59,613      |
|   |               |       |          |             | Staff Asst IV              | MYO           | 12    | 2.00     | 198,574     |
|   |               |       |          |             | Total                      |               |       | 27       | 2,325,467   |

| Adjustments           |           |
|-----------------------|-----------|
| Differential Payments | 0         |
| Other                 | 1,150,163 |
| Chargebacks           | 0         |
| Salary Savings        | -10,000   |
| FY21 Total Request    | 3,465,630 |

# External Funds History

| Personnel Services  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
|---|------------------|------------------|--------------------|--------------|------------------|
| 51000 Permanent Employees   | 1,309,792        | 1,080,208        | 1,752,951          | 2,050,629    | 297,678          |
| 51100 Emergency Employees<br>51200 Overtime   | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 51300 Over time<br>51300 Part Time Employees  | 0                | 0                | 0                  | 0            | 0                |
| 51400 Health Insurance  | 158,067          | 145,839          | 0                  | 0            | 0                |
| 51500 Pension & Annuity<br>51600 Unemployment Compensation  | 112,405<br>0     | 103,421<br>0     | 0                  | 0<br>0       | 0<br>0           |
| 51700 Workers' Compensation   | 0                | 0                | 0                  | 0            | 0                |
| 51800 Indirect Costs<br>51900 Medicare  | 0<br>14,932      | 0<br>12,549      | 0                  | 0            | 0                |
| Total Personnel Services  | 1,595,196        | 1,342,017        | 1,752,951          | 2,050,629    | 297,678          |
| Contractual Services  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 52100 Communications  | 0                | 0                | 0                  | 0            | 0                |
| 52200 Utilities<br>52400 Snow Removal   | 0                | 0                | 0                  | 0            | 0                |
| 52500 Garbage/Waste Removal   | 0                | 0                | 0                  | 0            | 0                |
| 52600 Repairs Buildings & Structures<br>52700 Repairs & Service of Equipment                          | 0<br>0           | 0<br>0           | 0                  | 0            | 0                |
| 52800 Transportation of Persons   | 2,366            | 2,829            | 2,520              | 2,520        | 0                |
| 52900 Contracted Services   | 2,553,229        | 2,426,589        | 3,033,720          | 3,714,216    | 680,496          |
| Total Contractual Services  | 2,555,595        | 2,429,418        | 3,036,240          | 3,716,736    | 680,496          |
| Supplies & Materials  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 53000 Auto Energy Supplies  | 0                | 0                | 0                  | 0            | 0                |
| 53200 Food Supplies<br>53400 Custodial Supplies   | 0<br>0           | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| 53500 Med, Dental, & Hosp Supply  | 0                | 0                | 0                  | 0            | 0                |
| 53600 Office Supplies and Materials<br>53700 Clothing Allowance                                       | 810<br>0         | 0<br>2,700       | 0                  | 0            | 0                |
| 53800 Educational Supplies & Mat  | 0                | 2,700            | 0                  | 0            | 0                |
| 53900 Misc Supplies & Materials   | 0                | 0                | 500                | 0            | -500             |
| Total Supplies & Materials  | 810              | 2,700            | 500                | 0            | -500             |
| Current Chgs & Oblig  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 54300 Workers' Comp Medical<br>54400 Legal Liabilities  | 0<br>0           | 0<br>0           | 0                  | 0            | 0<br>0           |
| 54600 Current Charges H&I   | 0                | 0                | 0                  | 0            | 0                |
| 54700 Indemnification   | 0                | 0                | 0                  | 0            | 0                |
| 54800 Reserve Account<br>54900 Other Current Charges  | 0<br>1,279       | 0<br>-34         | 0<br>11,000        | 0<br>5,000   | 0<br>-6,000      |
| Total Current Chgs & Oblig  | 1,279            | -34              | 11,000             | 5,000        | -6,000           |
| Equipment   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 55000 Automotive Equipment  | 0                | 0                | 0                  | 0            | 0                |
| 55400 Lease/Purchase<br>55600 Office Furniture & Equipment  | 0<br>0           | 0<br>2,095       | 0                  | 0<br>0       | 0<br>0           |
| 55900 Misc Equipment  | 0                | 1,510            | 0                  | 0            | 0                |
| Total Equipment   | 0                | 3,605            | 0                  | 0            | 0                |
| Total Equipment   |                  |                  |                    |              |                  |
| Other   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| Other<br>56200 Special Appropriation  | 0                | 0                | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| Other<br>56200 Special Appropriation<br>57200 Structures & Improvements                               | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0                |
| Other<br>56200 Special Appropriation  | 0                | 0                | 0                  | 0            | 0                |
| Other<br>56200 Special Appropriation<br>57200 Structures & Improvements<br>58000 Land & Non-Structure | 0<br>0<br>0      | 0<br>0<br>0      | 0<br>0<br>0        | 0<br>0<br>0  | 0<br>0<br>0      |

# **External Funds Personnel**

| Title                              | Union<br>Code | Grade | Position | FY21 Salary | Title  | Union<br>Code | Grade | Position | FY21 Salary  |
|------------------------------------|---------------|-------|----------|-------------|--|---------------|-------|----------|--------------|
|                                    |               |       |          |             |  |               |       |          |              |
| Admin Assist                       | EXM           | 19    | 0.90     | 55,698      | Life Sciences Industry Mgr                           | EXM           | NG    | 1.00     | 74,664       |
| Admin Manager                      | MYO           | 09    | 1.00     | 67,132      | Neighborhood Business<br>Manager                     | SU2           | 22    | 5.40     | 400,317      |
| Deputy Director                    | EXM           | NG    | 0.50     | 48,418      | Operations Manager                                   | EXM           | 25    | 0.90     | 84,917       |
| Design Services Manager            | SU2           | 24    | 0.90     | 94,904      | Operations Specialist                                | MYN           | NG    | 0.90     | 103,283      |
| Director                           | EXM           | NG    | 1.00     | 117,622     | Prog Asst  | SU2           | 19    | 2.70     | 192,106      |
| Director of Business Strategy      | MYO           | 13    | 1.00     | 113,686     | Sr Business Manager                                  | SU2           | 23    | 0.90     | 76,097       |
| Economic Develop Policy<br>Analyst | EXM           | NG    | 1.00     | 69,551      | Sr Neigh Business Mgr                                | SU2           | 24    | 0.90     | 94,904       |
| International Bus Strategy Mgr     | EXM           | NG    | 1.00     | 79,809      | Sr Program Manager                                   | SU2           | 23    | 0.90     | 87,795       |
|                                    |               |       |          |             | Staff Asstistant I                                   | MYN           | NG    | 1.00     | 51,140       |
|                                    |               |       |          |             | Total  |               |       | 22       | 1,812,043    |
|                                    |               |       |          |             |  |               |       |          |              |
|                                    |               |       |          |             | <b>Adjustments</b><br>Differential Payments<br>Other |               |       |          | 0<br>287,000 |
|                                    |               |       |          |             | Chargebacks  |               |       |          | 0            |

Salary Savings

FY21 Total Request

0

2,099,043

# Program 1. Economic Development

## John Barros, Manager, Organization 182100

### **Program Description**

The Economic Development Program will focus on fostering economic development in all of Boston's neighborhoods through marketing Boston on a national and international scale; ensuring access to employment, pathways to careers, and strong job growth; streamlining licensing and permitting processes; and supporting small businesses.

| Operating Budget       | Actual 18 | Actual '19           | Approp '20           | Budget '21        |
|------------------------|-----------|----------------------|----------------------|-------------------|
| Personnel<br>Non Perso |           | 1,319,201<br>454,389 | 1,066,072<br>120,973 | 938,093<br>92,939 |
| Total                  | 803,032   | 1,773,590            | 1,187,045            | 1,031,032         |

# Program 2. Equity & Inclusion

## Celina Barrios-Millner, Manager, Organization 182200

### **Program Description**

The mission of Equity & Inclusion is to increase the employment opportunities for Boston's residents, minorities, and women. The Boston Residents Jobs Ordinance sets goals on construction-related projects funded by or approved by the City. The ordinance stated goals aim to have 51% of the work hours performed by Boston residents, 40% by people of color, and 12% by women on a trade-by-trade basis.

| Opera  | ating Budget   | Actual '18                         | Actual '19                          | Approp '20                             | Budget '21                                 |
|--------|--|------------------------------------|-------------------------------------|--|--|
|        | Personnel Services<br>Non Personnel<br><b>Total</b>  | 593,191<br>8,451<br><b>601,642</b> | 677,403<br>28,250<br><b>705,653</b> | 866,415<br>281,323<br><b>1,147,738</b> | 2,271,691<br>1,344,210<br><b>3,615,901</b> |
| Perfor | rmance   |                                    |                                     |  |  |
| Goal:  | Develop Pathways to Overcome Income and Wealth Dispa | arity                              |                                     |  |  |
|        | Performance Measures                                 | Actual '18                         | Actual '19                          | Projected '20                          | Target '21                                 |

|  |     |       | 5   | U   |
|--|-----|-------|-----|-----|
| % of work hours performed by<br>Boston residents | 28% | 31%   | 26% | 51% |
| % of work hours performed by<br>people of color  | 34% | 50.3% | 37% | 40% |
| % of work hours performed by<br>women            | 5%  | 5.1%  | 7%  | 12% |

## Program 3. Small & Local Business

#### Natalia Urtubey, Manager, Organization 182300

### **Program Description**

The Small and Local Business Program encourages, assists, and provides opportunities for minority and women-owned businesses and small and Boston-based businesses to participate in the City's contracting arena as well as in the broader Boston area economy. The program assists City departments to increase both the number of City contracts and the dollars awarded to those businesses on goods and services contracts and construction contracts.

| Operating Budget |                                     | Actual '18         | Actual '19         | Approp '20         | Budget '21         |
|------------------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                  | Personnel Services<br>Non Personnel | 531,814<br>402,641 | 569,647<br>457,449 | 663,784<br>447,643 | 308,375<br>448,291 |
|                  | Total                               | 934,455            | 1,027,096          | 1,111,427          | 756,666            |
|                  |                                     |                    |                    |                    |                    |

#### Performance

### Goal: Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow

| Performance Measures   | Actual '18 | Actual '19 | Projected '20 | Target '21 |
|--|------------|------------|---------------|------------|
| # of businesses assisted   | 4,921      | 5,112      | 3,577         | 5,000      |
| # of new businesses open as a<br>result of Small Business Assistance | 145        | 116        | 24            | 150        |
| # of projects completed  | 105        | 85         | 62            | 135        |
| % Main Streets storefronts<br>occupied                               | 94%        | 95%        | 94.5%         | 95%        |
| Funds leveraged - private dollars<br>invested                        | 1,447,909  | 1,441,187  | 643,857       | 300,000    |

#### **Goal:** Develop Pathways to Overcome Income and Wealth Disparity

| Performance Measures                                 | Actual '18 | Actual '19 | Projected '20 | Target '21 |
|--|------------|------------|---------------|------------|
|  |            |            |               |            |
| # of jobs created through Small<br>Business Programs | 640        | 540        | 166           | 150        |
| # of M/WBE firms certified                           | 52         | 32         | 15            | 40         |
| # of MBE firms certified                             | 8          | 16         | 22            | 25         |
| # of MWBE companies with City of<br>Boston Contracts | 52         | 191        | 187           | 80         |
| # of VBE firms recognized                            | 1          | 1          | 1             | 2          |
| # of WBE firms certified                             | 7          | 15         | 16            | 15         |
| City of Boston money spent with<br>MWBE contracts    | 7,500,000  | 36,298,457 | 51,611,091    |            |

## **External Funds Projects**

#### **Project Mission**

The Community Development Block Grant (CDBG) is an annual entitlement grant from the U.S. Department of Housing and Urban Development to the City of Boston designed to fund a variety of neighborhood development activities. At least 70 percent of CDBG funds must be used to benefit low- and moderate-income households. CDBG funds are used to produce and preserve affordable housing, revitalize neighborhood commercial districts, assist the renovation of non-profit facilities, improve vacant lots, promote and monitor fair housing activities, and assist non-profit organizations in the operation of emergency shelters, health care, child care, youth and adult literacy programs. CDBG funds cannot be used for general government services or to replace funding cuts from existing public service activities. The CDBG awards for FY17, FY18, and FY19 were \$15,958,081, \$15,761,309, and \$17,229,498 respectively. The FY20 award was \$17,146,361, and the FY21 award is \$17,437,636.

#### Choice Neighborhoods Implementation Grant

#### **Project Mission**

The Choice Neighborhood Implementation Grant is a competitive grant from the U.S. Department of Housing and Urban Development. The \$30 million grant was awarded to the Boston Housing Authority (BHA) for the redevelopment of the Whittier Street public housing development. With DND as the lead, several City of Boston departments are responsible for administering the \$4 million neighborhood improvements portion of the grant, which includes road improvements, open space projects, art projects, first-time homebuyer assistance, business assistance, and educational assistance. The grant started on 8/15/17 and ends on 9/30/23.

#### EDIC

#### **Project Mission**

Funded by the Economic Development and Industrial Corporation (EDIC), this program will support the operational needs of the Office of Economic Development. This multi-year project will award the department \$500,000 each year over the next three years.

Neighborhood Development Fund

#### Project Mission

The Neighborhood Development Fund receives revenue from the repayment of Urban Development Action Grant (UDAG) loans to the City. Funds can be used for eligible HUD Title I activities which are somewhat less restrictive than CDBG regulations.

#### Section 108 (Unrestricted)

#### Project Mission

Section 108 funds are available to eligible cities from the U.S. Department of Housing and Urban Development (HUD) on an application basis. Section 108 funds are secured by the City through a pledge of its current and future CDBG grant awards. These funds are used for economic development projects. The Boston Invests in Growth Loan Fund is a \$40 million HUD Section 108 funded loan pool designed to jumpstart well-financed construction projects, create jobs, and strengthen Boston's economy. This program is designed for large commercial projects in Boston that have both permanent financing and equity in place. Boston Invests will finance the gap that remains between the financing and equity and the total project cost, known as mezzanine financing. In addition, up to 10% of the loan pool will be set aside for smaller neighborhood based projects of at least 5,000 square feet, the underwriting criteria for which will be the same as for the larger loans but the interest rate charged as well as the additional interest paid at the end will be lower. Additionally, \$2.5 million HUD Section 108 funded loan pool will be used for energy efficiency and to promote job creation. The Section 108 Spread Unrestricted Fund is income earned as a result of the interest spread between Section 108 loan repayments owed to DND by its borrowers and Section 108 repayments DND owes to HUD.

# Office of Tourism Operating Budget

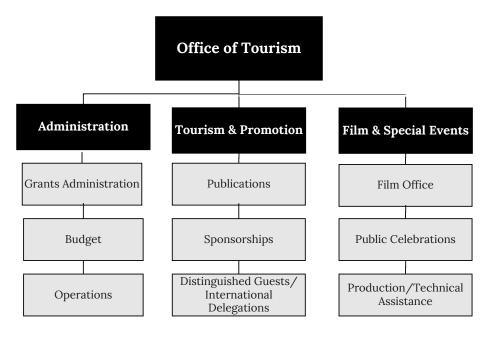
## Kate Davis, Director, Appropriation 416000

## **Department Mission**

The mission of the Office of Tourism is to advance tourism in Boston and promote participation in public celebrations.

| Operating Budget      | Program Name                                       | Total Actual '18             | Total Actual '19             | Total Approp<br>'20          | Total Budget '21                |
|-----------------------|--|------------------------------|------------------------------|------------------------------|---------------------------------|
|                       | Administration<br>Film & Special Events<br>Tourism | 465,608<br>598,796<br>70,156 | 501,048<br>740,761<br>92,000 | 533,923<br>915,312<br>96,619 | 505,606<br>1,033,385<br>112,982 |
|                       | Total  | 1,134,560                    | 1,333,809                    | 1,545,854                    | 1,651,973                       |
| External Funds Budget | Fund Name  | Total Actual '18             | Total Actual '19             | Total Approp<br>'20          | Total Budget '21                |
|                       | City Hall Plaza Fund<br>Special Events Fund        | 90,898<br>0                  | 45,010<br>0                  | 150,000<br>0                 | 150,000<br>0                    |
|                       | Total  | 90,898                       | 45,010                       | 150,000                      | 150,000                         |
| Operating Budget      |  | Actual '18                   | Actual '19                   | Approp '20                   | Budget '21                      |
|                       | Personnel Services<br>Non Personnel                | 794,850<br>339,710           | 765,217<br>568,592           | 937,804<br>608,050           | 842,233<br>809,740              |
|                       | Total  | 1,134,560                    | 1,333,809                    | 1,545,854                    | 1,651,973                       |

# Office of Tourism Operating Budget



## **Authorizing Statutes**

• Enabling Legislation, CBC Ord. §§ 15-3.1-15-3.2.

### **Description of Services**

The Office of Tourism serves Boston's residents, visitors, and the tourism industry in the following ways: producing year-round events including festivals, concerts, exhibitions, and public celebrations both downtown and in Boston's neighborhoods; supporting film and television production through Boston Film Bureau with permitting, location assistance, and coordination with local and state agencies; providing technical assistance to neighborhood based groups with event production; promoting Boston as a desirable destination for visitors, conventions, and family-oriented sporting events such as amateur collegiate, and Olympic tournaments.

# Department History

| Personnel Services   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted  | Inc/Dec 20 vs 21  |
|--|---|--|--|---|---|
| 51000 Permanent Employees<br>51100 Emergency Employees   | 718,036<br>59,802   | 722,886<br>42,331  | 840,804<br>97,000  | 745,233<br>97,000   | -95,571<br>0  |
| 51200 Overtime   | 0   | 0  | 0  | 0   | 0   |
| 51600 Unemployment Compensation<br>51700 Workers' Compensation   | 0<br>17,012   | 0  | 0  | 0   | 0<br>0  |
| Total Personnel Services   | 794,850   | 765,217  | 937,804  | 842,233   | -95,571   |
| Contractual Services   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted  | Inc/Dec 20 vs 21  |
| 52100 Communications   | 11,513  | 17,490   | 8,700  | 18,400  | 9,700   |
| 52200 Utilities<br>52400 Snow Removal  | 0   | 0  | 0  | 0   | 0<br>0  |
| 52500 Garbage/Waste Removal  | 0   | 0  | 0  | 0   | 0   |
| 52600 Repairs Buildings & Structures   | 0   | 0  | 0  | 0   | 0   |
| 52700 Repairs & Service of Equipment<br>52800 Transportation of Persons  | 3,061<br>8,739  | 2,663<br>3,800   | 4,750<br>8,500   | 3,440<br>0  | -1,310<br>-8,500  |
| 52900 Contracted Services  | 12,746  | 216,483  | 267,400  | 470,520   | 203,120   |
| Total Contractual Services   | 36,059  | 240,436  | 289,350  | 492,360   | 203,010   |
| Supplies & Materials   | FY18 Expenditure  | FY19 Expenditure   | FY20 Appropriation   | FY21 Adopted  | Inc/Dec 20 vs 21  |
| 53000 Auto Energy Supplies   | 1,056   | 1,160  | 2,500  | 1,180   | -1,320  |
| 53200 Food Supplies<br>53400 Custodial Supplies  | 17,465<br>0   | 9,870<br>0   | 12,500<br>0  | 12,500<br>0   | 0<br>0  |
| 53500 Med, Dental, & Hosp Supply   | 0   | 0  | 0  | 0   | 0   |
| 53600 Office Supplies and Materials  | 1,935   | 2,099  | 2,400  | 2,400   | 0   |
| 53700 Clothing Allowance<br>53800 Educational Supplies & Mat   | 0   | 0<br>0   | 0  | 0   | 0<br>0  |
|  | Ũ   | Ũ  | 0  | 0   | Ū   |
| 53900 Misc Supplies & Materials  | 0   | 0  | 0  | 0   | 0   |
| 53900 Misc Supplies & Materials<br>Total Supplies & Materials  | 0<br>20,456   | 0<br>13,129  | 0<br>17,400  | 0<br>16,080   | 0<br>-1,320   |
|  |   | -  | -  | -   |   |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical  | 20,456<br>FY18 Expenditure<br>3,116   | 13,129<br>FY19 Expenditure<br>0  | 17,400<br>FY20 Appropriation<br>0  | 16,080<br>FY21 Adopted<br>0   | -1,320<br>Inc/Dec 20 vs 21<br>0   |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities  | 20,456<br>FY18 Expenditure<br>3,116<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0   | 17,400<br>FY20 Appropriation<br>0<br>0   | 16,080<br>FY21 Adopted<br>0<br>0  | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0  |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical  | 20,456<br>FY18 Expenditure<br>3,116   | 13,129<br>FY19 Expenditure<br>0  | 17,400<br>FY20 Appropriation<br>0  | 16,080<br>FY21 Adopted<br>0   | -1,320<br>Inc/Dec 20 vs 21<br>0   |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification  | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 17,400<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | 17,400<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification  | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 17,400<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0                               |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges  | 20,456<br><b>FY18 Expenditure</b><br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017   | 13,129<br><b>FY19 Expenditure</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167   | 17,400<br><b>FY20 Appropriation</b><br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>FY19 Expenditure  | 17,400<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0        | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514   | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 17,400 FY20 Appropriation 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0                                      | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment  | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>FY19 Expenditure  | 17,400<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0        | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials<br>Current Chgs & Oblig<br>54300 Workers' Comp Medical<br>54400 Legal Liabilities<br>54500 Aid To Veterans<br>54600 Current Charges H&I<br>54700 Indemnification<br>54800 Reserve Account<br>54900 Other Current Charges<br>Total Current Chgs & Oblig<br>Equipment<br>55000 Automotive Equipment<br>55400 Lease/Purchase   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514   | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 17,400  FY20 Appropriation  0  0  0  0  0  0  0  0  0  0  0  0  0                                    | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514<br>0<br>1,548   | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>0<br>1,676  | 17,400  FY20 Appropriation  () () () () () () () () () () () () ()                                   | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | 1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment   | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514<br>0<br>12,062  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>1,676<br>1,676<br>1,676  | 17,400  FY20 Appropriation  0  0  0  0  0  0  0  0  0  0  0  0  0                                    | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & MaterialsCurrent Chgs & Oblig54300 Workers' Comp Medical54400 Legal Liabilities54500 Aid To Veterans54600 Current Charges H&I54700 Indemnification54800 Reserve Account54900 Other Current ChargesTotal Current Chgs & ObligEquipment55000 Automotive Equipment55400 Lease/Purchase55600 Office Furniture & Equipment55900 Misc Equipment55900 Misc Equipment55900 Special Appropriation57200 Structures & Improvements                           | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514<br>0<br>10,514<br>0<br>1,548<br>12,062<br>FY18 Expenditure<br>213,000<br>0 | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1 | 17,400  FY20 Appropriation  () () () () () () () () () () () () ()                                   | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & MaterialsCurrent Chgs & Oblig54300 Workers' Comp Medical54400 Legal Liabilities54500 Aid To Veterans54600 Current Charges H&I54700 Indemnification54800 Reserve Account54900 Other Current ChargesTotal Current Chgs & ObligEquipment55000 Automotive Equipment55400 Lease/Purchase55600 Office Furniture & Equipment55900 Misc Equipment55900 Misc Equipment56200 Special Appropriation57200 Structures & Improvements58000 Land & Non-Structure | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0  | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0   | 17,400<br>FY20 Appropriation<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0        | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |
| Total Supplies & Materials Current Chgs & Oblig 54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig Equipment 55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment Other 56200 Special Appropriation 57200 Structures & Improvements         | 20,456<br>FY18 Expenditure<br>3,116<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>55,017<br>58,133<br>FY18 Expenditure<br>0<br>10,514<br>0<br>10,514<br>0<br>1,548<br>12,062<br>FY18 Expenditure<br>213,000<br>0 | 13,129<br>FY19 Expenditure<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>56,167<br>56,167<br>56,167<br>56,167<br>56,167<br>0<br>0<br>0<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1,676<br>1 | 17,400  FY20 Appropriation  () () () () () () () () () () () () ()                                   | 16,080<br>FY21 Adopted<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | -1,320<br>Inc/Dec 20 vs 21<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |

# Department Personnel

| Title                             | Union<br>Code | Grade | Position | FY21 Salary | Title                                       | Union<br>Code | Grade | Position | FY21 Salary |
|-----------------------------------|---------------|-------|----------|-------------|---|---------------|-------|----------|-------------|
|                                   |               |       |          |             |   |               |       |          |             |
| Admin Asst                        | MYO           | 03    | 1.00     | 53,164      | Production/Stage Manager                    | MYO           | 05    | 1.00     | 59,100      |
| Dir of Administration & Finance   | MYO           | 09    | 1.00     | 91,375      | Staff - Asst                                | MYN           | NG    | 1.00     | 90,247      |
| Director                          | CDH           | NG    | 1.00     | 100,275     | Staff Assist I                              | MYO           | 04    | 1.00     | 58,624      |
| Manager-Marketing&Vistors<br>Srvc | MYO           | 09    | 1.00     | 67,132      | Staff Asst III                              | MYO           | 07    | 1.00     | 58,158      |
|                                   |               |       |          |             | Technical Manager                           | MYO           | 05    | 1.00     | 64,557      |
|                                   |               |       |          |             | Total                                       |               |       | 9        | 642,632     |
|                                   |               |       |          |             | <b>Adjustments</b><br>Differential Payments |               |       |          | 0           |
|                                   |               |       |          |             | Other                                       |               |       |          | 102,600     |
|                                   |               |       |          |             | Chargebacks                                 |               |       |          | 102,000     |
|                                   |               |       |          |             | Salary Savings                              |               |       |          | 0           |
|                                   |               |       |          |             | FY21 Total Request                          |               |       |          | 745,232     |

# External Funds History

| Personnel Services  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
|---|------------------|------------------|--------------------|--------------|------------------|
| 51000 Permanent Employees<br>51100 Emergency Employees              | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 51200 Overtime<br>51300 Part Time Employees                         | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 51400 Health Insurance  | 0                | 0                | 0                  | 0            | 0                |
| 51500 Pension & Annuity<br>51600 Unemployment Compensation          | 0<br>0           | 0<br>0           | 0                  | 0            | 0<br>0           |
| 51700 Workers' Compensation   | 0                | 0                | 0                  | 0            | 0                |
| 51800 Indirect Costs<br>51900 Medicare                              | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| Total Personnel Services  | 0                | 0                | 0                  | 0            | 0                |
| Contractual Services  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 52100 Communications  | 0                | 0                | 0                  | 0            | 0                |
| 52200 Utilities<br>52400 Snow Removal                               | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 52500 Garbage/Waste Removal<br>52600 Repairs Buildings & Structures | 0                | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| 52700 Repairs & Service of Equipment                                | 0                | 0                | 0                  | 0            | 0                |
| 52800 Transportation of Persons<br>52900 Contracted Services        | 0<br>9,520       | 0<br>12,152      | 0                  | 0<br>150,000 | 0<br>150,000     |
| Total Contractual Services  | 9,520            | 12,152           | 0                  | 150,000      | 150,000          |
| Supplies & Materials  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 53000 Auto Energy Supplies  | 0                | 0                | 0                  | 0            | 0                |
| 53200 Food Supplies<br>53400 Custodial Supplies                     | 2,525<br>0       | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| 53500 Med, Dental, & Hosp Supply                                    | 0                | 0                | 0                  | 0            | 0                |
| 53600 Office Supplies and Materials<br>53700 Clothing Allowance     | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 53800 Educational Supplies & Mat<br>53900 Misc Supplies & Materials | 0<br>5,351       | 0<br>3,415       | 0<br>0             | 0<br>0       | 0<br>0           |
| Total Supplies & Materials  | 7,876            | 3,415            | 0                  | 0            | 0                |
| Current Chgs & Oblig  | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 54300 Workers' Comp Medical   | 0                | 0                | 0                  | 0            | 0                |
| 54400 Legal Liabilities<br>54600 Current Charges H&I                | 0                | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| 54700 Indemnification   | 0                | 0                | 0                  | 0            | 0                |
| 54800 Reserve Account<br>54900 Other Current Charges                | 0<br>12,525      | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| Total Current Chgs & Oblig  | 12,525           | 0                | 0                  | 0            | 0                |
| Equipment   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 55000 Automotive Equipment<br>55400 Lease/Purchase                  | 0<br>0           | 0<br>0           | 0<br>0             | 0<br>0       | 0<br>0           |
| 55600 Office Furniture & Equipment                                  | 0                | 0                | 0                  | 0            | 0                |
| 55900 Misc Equipment<br>Total Equipment                             | 0                | 0<br>0           | 0                  | 0<br>0       | 0<br>0           |
| Other   | FY18 Expenditure | FY19 Expenditure | FY20 Appropriation | FY21 Adopted | Inc/Dec 20 vs 21 |
| 56200 Special Appropriation   | 60,977           | 29,443           | 150,000            | 0            | -150,000         |
| 57200 Structures & Improvements                                     | 0                | 0                | 0                  | 0            | 0                |
| 58000 Land & Non-Structure  | 0                | 0                | 0                  | 0            | 0                |
| Total Other   | 60 977           | 29 44 3          | 150 000            | 0            | -150 000         |
| Total Other<br>Grand Total  | 60,977<br>90,898 | 29,443<br>45,010 | 150,000            | 0 150,000    | -150,000         |

## Program 1. Administration

## Sean O'Connor, Manager, Organization 416100

## **Program Description**

The Administration Program provides administrative, financial, and personnel support for the department. The Program builds partnerships to support and strengthen the City's cultural life.

| Operating Budget |                                     | Actual '18        | Actual '19        | Approp '20        | Budget '21        |
|------------------|-------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                  | Personnel Services<br>Non Personnel | 409,605<br>56,003 | 454,128<br>46,920 | 485,573<br>48,350 | 460,796<br>44,810 |
|                  | Total                               | 465,608           | 501,048           | 533,923           | 505,606           |

# Program 2. Film & Special Events

## Kate Davis, Manager, Organization 416300

### **Program Description**

The Film and Special Events program oversees the annual production of special events and public celebrations that celebrate and promote the City's cultural and ethnic diversity along with Boston's rich history and promotes Boston as a location for film and video productions by supporting the film and television industry's work in the City.

| Operating Budget |                                     | Actual '18         | Actual '19         | Approp '20         | Budget '21         |
|------------------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                  | Personnel Services<br>Non Personnel | 340,609<br>258.187 | 278,337<br>462.424 | 401,112<br>514.200 | 314,305<br>719,080 |
|                  | Total                               | 598,796            | 740,761            | 915,312            | 1,033,385          |

# Program 3. Tourism

## Amy B. Yandle, Manager, Organization 416400

## **Program Description**

The Tourism program oversees the department's promotional efforts, its sponsorships and its international relations.

| Operating Budget |                                     | Actual '18       | Actual '19       | Approp '20       | Budget '21       |
|------------------|-------------------------------------|------------------|------------------|------------------|------------------|
|                  | Personnel Services<br>Non Personnel | 44,636<br>25,520 | 32,752<br>59,248 | 51,119<br>45,500 | 67,132<br>45,850 |
|                  | Total                               | 70,156           | 92,000           | 96,619           | 112,982          |

## **External Funds Projects**

## City Hall Plaza Fund

## **Project Mission**

The purpose of this fund is to purchase goods and services to support events and programming on and around City Hall Plaza to advance tourism and promote participation in public celebrations, civic, and cultural events from lease revenue received from the rental of City Hall Plaza.